

monitor

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Monitor 100

The 100 Largest Equipment Finance/Leasing Companies in the U.S.

(\$ = millions)

RANK		COMPANY	SEG	NET ASSETS			
'14	'13			2014	2013	VARIANCE +/-	% +/-
76	87	ENGS Commerical Finance	IND	329.0	242.0	87.0	36.0%
77	77	California First National Bancorp ¹⁸	USB	326.6	342.6	-16.0	-4.7%
78	79	CHG-MERIDIAN USA	FOR	324.2	312.3	11.9	3.8%
79	84	Trans Lease	IND	314.5	273.9	40.6	14.8%
80	82	First Hawaiian Leasing	USB	293.0	303.0	-10.0	-3.3%
81	--	Pacific Western Equipment Finance	USB	292.4	282.4	10.0	3.5%
82	89	Wallwork Financial	IND	269.0	224.9	44.1	19.6%
83	--	Scottrade Bank Equipment Finance ¹⁹	USB	267.1	22.0	245.1	1114.1%
84	--	Santander Bank	USB	260.0	240.0	20.0	8.3%
85	100	Crestmark Equipment Finance/TIP Capital ²⁰	USB	250.0	225.0	25.0	11.1%
86	88	Merchants Capital Resources	USB	248.4	238.4	10.0	4.2%
87	94	Crossroads Equipment Lease & Finance	IND	232.1	172.6	59.5	34.5%
88	90	United Leasing (Indiana)	IND	232.0	200.0	32.0	16.0%
89	91	Jules and Associates	IND	218.3	194.8	23.5	12.1%
90	96	First Financial Corporate	IND	212.0	171.2	40.8	23.8%

Volume 100

The Monitor 100 Companies Ranked by New Business Volume

(\$ = millions)

RANK		COMPANY	SEG	NEW BUSINESS VOLUME			
'14	'13			2014	2013	VARIANCE +/-	% +/-
61	76	Sterling National Bank EFD	USB	310.0	190.0	120.0	63.2%
62	60	Olympus America/Financial ¹⁶	CAP	300.9	294.8	6.1	2.1%
63	79	Financial Pacific Leasing	USB	293.8	164.0	129.8	79.1%
64	71	First-Citizens Bank & Trust Leasing	USB	292.2	222.7	69.5	31.2%
65	--	Scottrade Bank Equipment Finance ¹⁹	USB	290.6	22.9	267.7	1169.0%
66	66	Webster Capital Finance	USB	252.3	238.3	14.0	5.9%
67	67	BancorpSouth Equipment Finance	USB	239.4	238.0	1.4	0.6%
68	69	Nations Equipment Finance	IND	238.1	228.4	9.7	4.2%
69	73	Eastern Funding	USB	236.5	213.3	23.2	10.9%
70	70	MB Equipment Finance ¹⁷	USB	231.8	227.0	4.8	2.1%
71	--	BBVA Compass Equipment Finance	USB	207.6	186.9	20.7	11.1%
72	82	ENGS Commerical Finance	IND	206.0	144.5	61.5	42.6%
73	77	FirstMerit Equipment Finance	USB	200.7	175.7	25.0	14.2%
74	74	Frost Equipment Leasing & Finance	USB	194.0	207.0	-13.0	-6.3%
75	65	California First National Bancorp ¹⁸	USB	181.4	243.2	-61.8	-25.4%



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